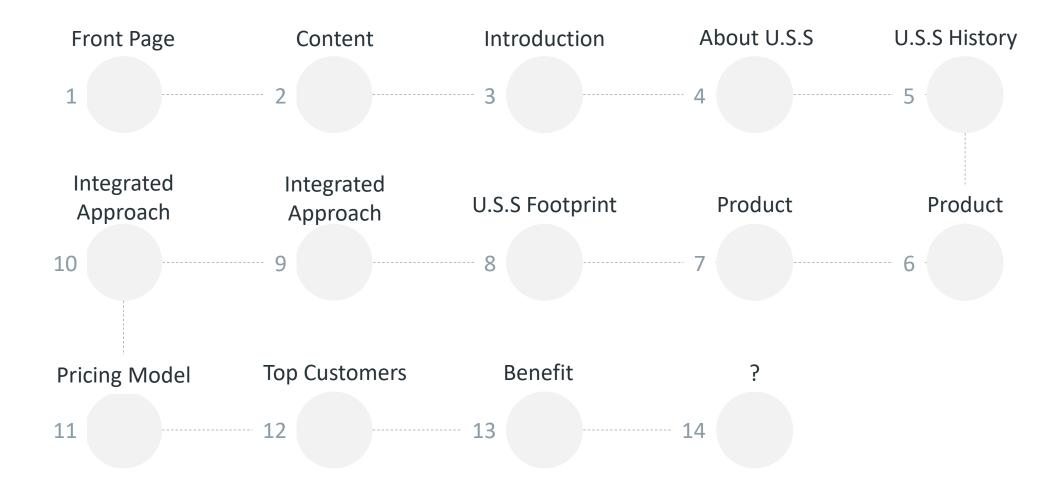
# U NIVERSA UNIVERSAL STORAGE SYSTEMS (SA) (PTY) LTD 9 0 QUALITY ENDORSED COMPANY

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# Contents



# Introduction

**Universal Storage Systems** 



More than ever before, the demand to optimise space is pushing the boundaries of storage planning and technology. Universal Storage Systems has recognised these increases expectations and have been constantly adjusting our operations and solutions over the years to accommodate our client ongoing needs

Founded in 1994, our acceptance in both local and international markets bears testimony to the dedication, commitment and skills of Universal's engineering, production and operations teams.

Universal Storage Systems (SA) (Pty) Ltd

# About U.S.S

### **Our Objective**

To design and manufacture superior products which are internationally competitive.

### **Our commitment**

Top management and all employees of Universal Storage systems are committed to maintain and further improve the company's quality management systems, which has been developed and established in accordance with the requirements if ISO 9001 International Standards.

All installations conform to SEMA code of practise and tolerance grades.

### **Our Philosophy**

Total quality control is our standard and is practised at every stage of the process from sourcing of raw materials, design of tooling, selection of appropriate production methods to final inspection prior to dispatch.

### **Industrial**

The Universal system makes use of products designed to accommodate the needs of the most stringently designed industrial operations.

Ranging from standard parts to special and precision manufactured unique items, industrial problems are solved to internationally required standards of strength and durability.

### **Commercial**

Office systems are manufactured to the same high standards but are specifically Designed to fit tastefully into the modern office environment.

Our designs are in line with modern requirements for high density economical storage of files and materials.

# U.S.S History

### **1980'S**

Universal Storage Systems has its beginning when assets and operations of Whiptail Investment Holdings (Pty) Ltd were acquired and transferred into a dormant entity named Form-Rite Systems.

### 1994

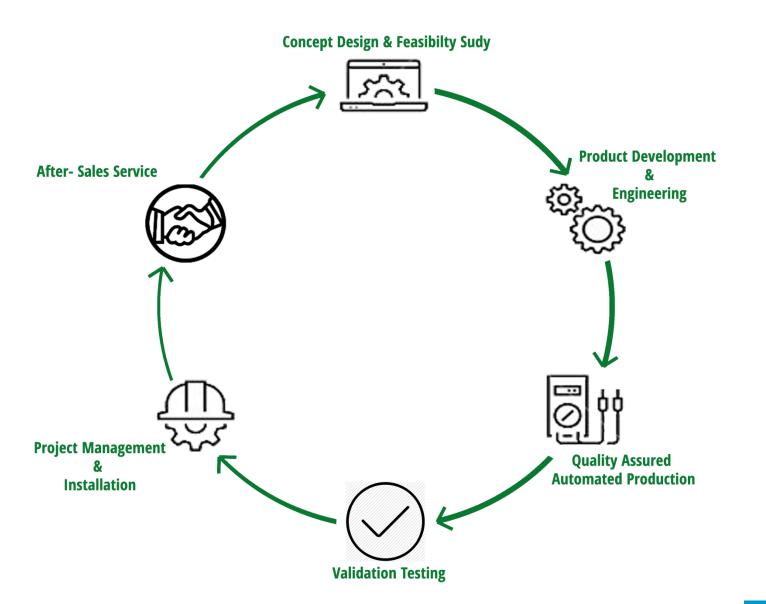
From the beginning the company has undergone major changes; in 1994 with a new version, new logo and new name- Universal Storage Systems embarked on an internationalisation program which has been rewarded with successful and rapid growth.

### 2013

In 2013 the fiscal support on Investec Bank together with Universal Storage Systems managing expertise gave rise to a top shelf partnership and the name Universal Storage Systems (SA) (Pty) Ltd.

### TO DATE

Today the dedication, skills and experience of Universal's engineering, production and sales team. Coupled with innovative, dynamic thinking and customer needs with determination to provide product solutions to a larger footprint of customers than ever before.



# Integrated Approach

Universal Storage Systems offer a fully integrated approach to users in any field requiring to efficiently store and retrieve materials of an nature, size, weight or format.

Our secret lies in providing services no one else offers; we reinvent storage solutions to enhance space for any industry. Our integrated approach meets every requirement for both Industrial and Commercial steel storage systems through application of each of the encompassing elements.

# Integrated Approach



#### Concept Design and Feasibility Studies

Universal Storage's experience in conceptualising designs, communicates solutions to storage needs.

Imagine walking through your warehouse or storage facility while you are still conceptualising the idea. Universal Storage Systems have made this possible. With a team of technical draftsmen, we have incorporated world renowned 3D automation software "Autodesk Inventor" or AutoCad. This software enables you to view the complete installation before building has started.

This system is a specialist 3D mechanical design solution that allows the designers to migrate their current -D drawings into a productivity-enhancing 3D design environment. This along with feasibility studies iron out errors before they happen.

One of the biggest advantages of Autodesk Inventor is the ease with which designers can communicate design intent – especially to nontechnical personnel.

With this technology everyone can see the 3D model from all angles on their computer screens and can validate the design, with a clear understanding of the designers concept.



### Product Development and Engineering

An integral part of Universal Storage System's diverse structure is the on-site

manufacturing facility ensuring optimal material utilization and total production consistency



### Quality Assured Automated Production

Quality Assurance from a "right first time" attitude is combined with our company objective:

"To design and manufacture superior products which are internationally competitive".

A total quality control philosophy is our standard and is practiced at every stage of the process from sourcing of raw materials,

design of tooling, selection of appropriate production methods to final inspection prior to despatch. This ensures that our

delivered product meets the highest international quality requirements and those of our customers.

Universal's quality systems are designed to meet ISO 9001 and SEMA.

## Validation Testing



SEMA certified project managers and a team built over ten years Universal creates installations meeting the most stringent standards.

We are committed to maintain and further improve the Company's Quality Management System, which has been developed and established in accordance with the requirements of ISO 9001 International Standards.

All installations conform to SEMA Code of Practice and tolerance grades.



### After - Sales Service

Our Integrated approach, team involvement and the benefits derived from using the latest technology enable us to offer

Logistic System solutions backed by an experienced and committed team dedicated to the supply of cost effective, value engineered and optimised storage systems of consistent quality and proven durability.

From the beginning of your projects design until long after your projects installation, Universal Storage Systems is here to support, deliver and show exactly why we are the leader in manufacturing, supplying and installing steel racking, shelving and mezzanine flooring

# U.S.S Footprint



Universal Storage Systems has a proven track record of doing business throughout Africa.

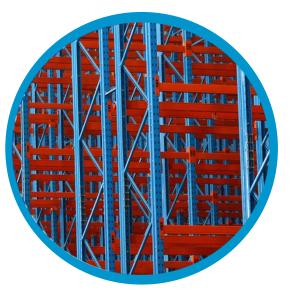
We have completed numerous projects in countries such as Nigeria, Ghana, Zambia, Mozambique, Kenya, Botswana, Angola amongst others.

Our head office and factory is based in Johannesburg. Our Branches are currently situated in Cape Town, Durban, Port Elizabeth and Nelspruit.

All raw material are sourced locally. Our steel are ordered from Local steel merchants who in turns gets their steel from Mittal.

We buy from Local steel merchants because they slit the steel to the correct profiles for U.S.S machinery. We have 380 tons of steel available at any given time.

# Products



**UNI - RACKING** 

#### Adjustable Pallet Racking

Ambient and Cold-room pallet racking consumer goods, paper, timber, chemicals, heavy components and parts, stillage's etc. High rise racking with 100& selectivity. For all warehouses and distribution centres.



UNI-LIGHT

Light duty Racking / Long span Shelving

Light bulk storage such as boxes, small stalls, mini warehouse, etc. Stronger than shelving and lighter than racking An Ideal solution for factories and mini warehouses that use handpicking of items.



## **UNI-SHELF**

#### **Bolted Steel Shelving**

Small parts, spares, domestic, back-up store, archives, etc...



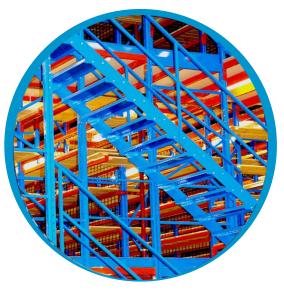
# UNI-EDGE

#### Boltless Steel Shelving and Accessories

Commercial Filing, documentation, archives, small parts and computer spools, video/audio tapes etc. Smooth lines and easy adjustability. Ideal for document and tape storage.

### 04/11/2016

# Products



**UNI - THREAD** 

#### **Adjustable Pallet Racking**

Parts assembly and storage, picking, packaging materials and offices. Rising above the rest Double storage capacity



# UNI-PUSHBACK

#### **Pushback Concept**

Bulk storage, backup of picking stock, high volume product, FIFO technology One aisle, multi pallet position. More storage in limited storage area.



## **UNI-DRIVE**

#### **High Density Pallet Racking**

Bulk loads, Non-perishables or Cold Rooms Compact bulk storage solution. Eliminates product crushing at the base.



## **UNI-CANTI**

Pipe and section racking Timber and board racking

Piping steeling and aluminium sections, timber, plastic extrusions etc. No upright to obstruct loading. Storage of long items and boards.

### 04/11/2016

#### Universal Storage Systems (SA) Pty) Ltd

# Pricing Model



U.S.S does not have a renting option but due to our association with Investec we are able to arrange a financing option for all deals exceeding R1 Million via Investec.

# Top Customers





We give support from the beginning to the end of the project



We use only the top technology, in order to provide the best optimized solution for any racking, shelving or mezzanine flooring challenges.

We always offer top quality and customer service.



Best prices on the market.



Any question?

# Thank You