## Mining Weekly



Mining Weekly is South Africa's premier source of weekly news on mining developments in Africa's most important industry. Mining Weekly provides in-depth coverage of mining projects & the personalities reshaping the mining industry. The publication is an essential source of information for those involved in the mining sector.

Each week, **10 271** copies are circulated and read by **66 761** readers (ABC figure of April to June 2018)

#### **Reader Profile**

Mining Weekly conducted a reader survey of its readers during June 2018 to establish an accurate readership profile & to develop an accurate outline of its readers' interests & expectations.

### **Target Audience**

Industrial & mine management as well as key decision makers in the public & private sectors.

MiningWeekly.com

is read by **49 779** 

people per week.

### **Total Readership**

The *Mining Weekly* print magazine is read

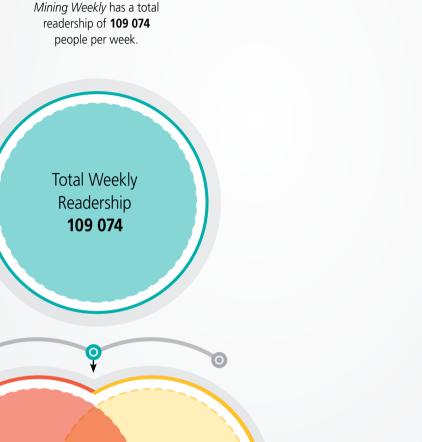
by 66 761 people per

week - calculated

based on a pass-on

readership of 6.5

readers per copy.



49 779

People read

the website

(including desktop & mobile)

A combination of print & online advertising gives advertisers the widest reach & the biggest impact. This is because 85% of *MiningWeekly.com*'s online readers do not read the *Mining Weekly* print magazine. Therefore, the optimal marketing solution requires a combination of print & online advertising with *Mining Weekly*. Advertising with both the print & online versions of *Mining Weekly* will ensure a much wider reach than what can be achieved by restricting a company's marketing efforts to a single medium.

7 466

People read

both the

magazine &

the website

66 761

People read

the magazine

### Geographical Reach

While being mainly concentrated in Gauteng, Mining Weekly readers are spread throughout South Africa. Mining Weekly has over 4 182 weekly readers outside of South Africa. The foreign readers are spread throughout various countries, including:

#### **Africa**

- Botswana
- Congo
- DRC

- Malawi

- Uganda

#### **Rest of the World**

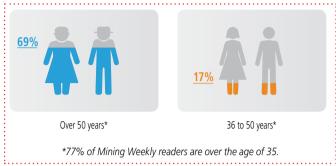
- Belgium
- Canada



### **Demographics**

46% of readers are interested in further study opportunities.

#### **Age Group**

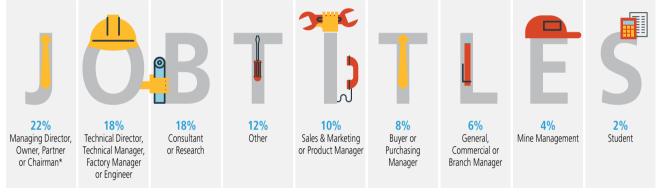






\*\*Note that over 800 students receive the weekly magazines, but did not respond to the survey.

#### **Job Titles**



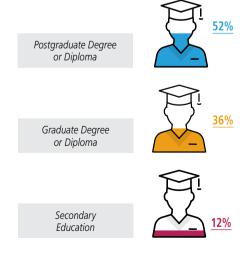
Mining Weekly readers are decision-makers in all sectors of the real economy – with procurement authority.

### **Experience in particular field**



\*68% of Mining Weekly readers have over 15 years of experience in their particular field.

### Level of education



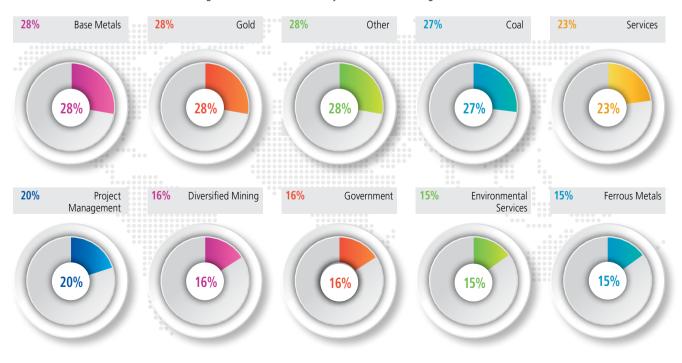
88% of readers have at least a graduate degree or diploma.

### Demographics



#### **Sectors**

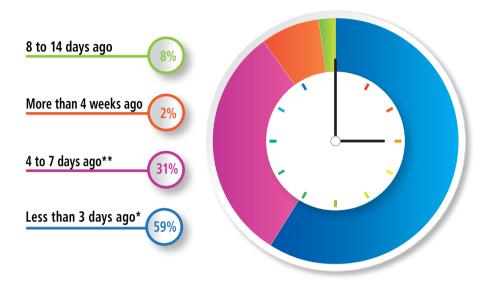
Advertising in *Mining Weekly* will expose your products & services to decision-makers in numerous industries, opening doors to new business opportunities. The magazine's layout give the advertiser the opportunity to advertise to a special market – through the features sections – or to a wider audience – through the news and main body sections of the magazine.



### Reading Habits

90% of readers read a copy of *Mining Weekly* within 7 days of issue

### **Reading Recency**



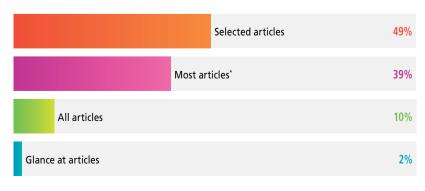
Any advertisement, editorial or special feature article will be exposed to almost all readers within a few days of publication.

### **Reading Frequency**



In a typical 6-week period, 86% of readers read every issue of the magazine.

### **Thoroughness of Reading**



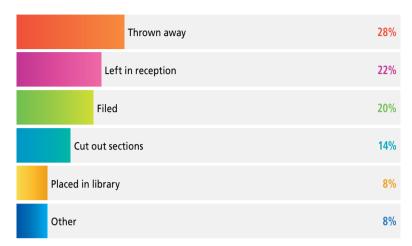
49% of readers read selected articles, while 39% read most articles.

### **Reading Habits**

Articles are
well written,
not sensational,
fact based

- Reader Survey

### Final destination of the magazine



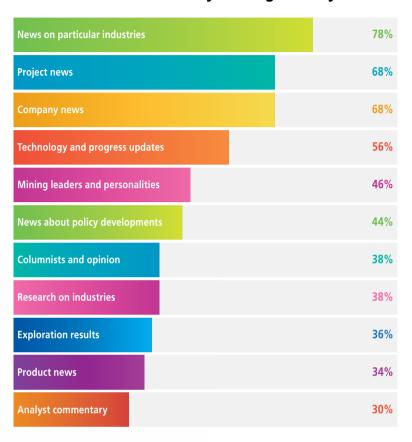
Mining Weekly has an average readership of 6.5 readers per copy.

42% of readers use the magazine as a later reference source.

An advertiser's advertising message will be seen for a longer period than the weekly frequency.

### **Reading Habits**

### Information needs met by Mining Weekly



Most readers use
Mining Weekly to obtain
news on their particular
industries, project and
company news.

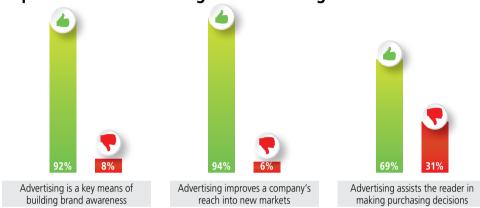
### **Performance of Mining Weekly**

Readers were asked to score *Mining Weekly* against selected attributes – on a scale of 1 to 10, where 1 indicates poor and 10, excellent. The largest proportion of readers scored *Mining Weekly* as follows:

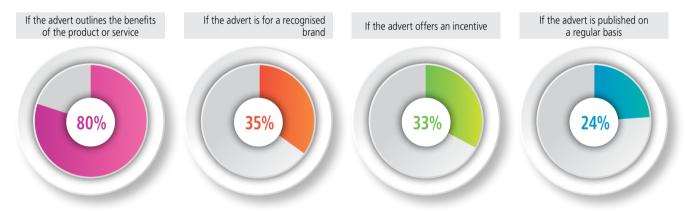


# Readers Opinion **About Advertising**

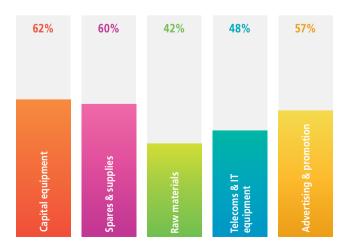
#### Importance of Brand Image & Advertising



### Characteristics of an advert that will yield best response



### Involvement in purchase decisions



Coverage of entire SA Industry is good with some worldwide information as well

- Reader Survey